



Prof. Dr. Jean-Paul Vulliétty

Senior Counsel
Attorney at Law
Full professor of business law, University of Geneva

Languages

English, (Swiss-)German, French, Norwegian

Contact Details

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Expertise

Corporate and Contracts

Jean-Paul Vulliétty has an extensive experience advising clients in international commercial transactions, subject to Swiss law, foreign laws or international conventions (e.g. the Vienna Convention on Sale of Goods), particularly sales, mandate and service agreements, agency, distribution, license, franchising, shareholder and joint venture agreements. He has frequently acted as lead counsel in complex acquisition operations.

Litigation and Arbitration

Jean-Paul Vulliétty has also been involved in more than 80 international and domestic commercial arbitration proceedings, as counsel or arbitrator (sole arbitrator, co-arbitrator, or chairman), under all the main rules of international arbitration.

His expertise in corporate and commercial law matters and dispute resolution encompasses a wide range of sectors, including life sciences and biotechnology, pharmaceutical, luxury goods, transport (aviation and rail), energy (particularly oil & gas), commodities, construction and infrastructure projects and real estate transactions.

Over the years, Jean-Paul Vulliétty has held several academic positions, namely at the University of Geneva since 1998 where he is currently a full professor in charge of the chair of Business law of the Geneva University School of Economics and Management (GSEM). He contributed to the creation of the Geneva University Master of International Trading, of which he has been the academic director for more than ten years. Together with his university colleagues Prof. Marie-Noëlle Zen-Ruffinen and Prof. Gilbert Probst, he co-founded the Swiss Board Institute,

Education

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| 1998 | University of Geneva, Doctor degree (PhD), <i>summa cum laude</i> , Geneva University |
| 1987 | Admission to the Geneva Bar |
| 1978-1986 | Law degree (licence en droit), Master degree in law, and pre-doctoral studies, University of Geneva |

Professional Experience

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| Since 2023 | Senior Counsel, Des Gouttes & Associés |
| Since 1998 | Full professor of business law, University of Geneva (law of obligations, contract law, international transactions, construction contracts) |
| 1998-2023 | Partner, Lalive (Geneva) |
| 1998-2007 | Visiting Professor, Université Catholique de Louvain (Belgium) |
| 1993-1998 | Partner, Berger Recordon de Saugy (Geneva) |
| 1987-1993 | Associate, Berger Recordon de Saugy (Geneva) |

Other Activities

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| Since 2014 | Member of the Institute of World's Business law of the ICC, Paris |
| Since 2011 | Co-Founder and Board member of the Swiss Board Institute (SBI), Geneva |
| Since 2007 | Member of the ICC Commission on Commercial Law and Practice (CLP) |
| Since 2007 | Co-Founder and Academic Director of the Geneva University Master's Program in Commodity Trading |

Des Gouttes & Associés

which has become over the years, through its *Journée du Conseil d'Administration*, a leading platform in Switzerland for members of company boards.

Jean-Paul Vulliétty is the author of numerous scientific publications in the field of business law and business transactions. He is one of the regular contributors to the major commentaries of Swiss business and contract law. He is the drafter for the WTO/UNCTAD of several model agreements for business transactions.

Since 2007	Member of the Board and then President (since 2013) of the Arab-Swiss Chamber of Commerce
2008-2023	Member and then President (since 2014) of the Civil law Commission of the Geneva Bar Association
2009-2020	Vice-Chair and then President (since 2014) of the International Sales Commission of the Union Internationale des Avocats

Memberships

Geneva Bar Association (OdA – former President of the Civil law Commission), Swiss Bar Association (SAV), Swiss Arbitration Association (ASA), Europe-Latin-American Arbitration (ELArb – Member of the Executive Committee), Union Internationale des Avocats (UIA – former President of the International Sales Commission), Swiss Association of Competition Law, Groupe de Travail Contrats Internationaux (GTCl)